

# EPS

## COMPANY QUALIFICATIONS

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Energy Performance Services, Inc. (EPS) is a premier Energy Services Company that specializes in developing, financing and implementing performance-based energy projects in governmental, industrial, and institutional facilities. Based in Philadelphia, PA, and formerly owned by PECO Energy, the company was acquired in December 2000 by Alliant Energy, a multi-billion dollar mid-west utility. EPS can now draw upon the talents of over 100 energy services professionals experienced at implementing projects involving virtually every energy technology at all types of customer facilities. EPS can also count on the full support of Alliant Energy to obtain optimal project financing arrangements.

For federal customers, EPS is able to undertake projects under any one of three federal energy savings programs in which it is a participant:

- DOE Technology-Specific Geothermal Heat Pump Super ESPC
- DOD 46 State Super ESPC
- GSA Utility Area-Wide Agreement

In the federal sector EPS has already completed projects at Fort Polk, Fort Irwin, Willow Grove Naval Air Station, the Naval Support Station at Philadelphia and the Harrisburg Housing Authority. The Fort Polk project, where EPS was a subcontractor to Co-Energy Group, received the prestigious Golden Hammer Award. The Fort Irwin project also received awards from the Department of Energy and the Secretary of the Army. Under current development, EPS has been selected to implement projects at Patuxent River Naval Air Station, Carlisle Barracks Army War College, Fort Polk (Phase II) and Selfridge Air National Guard.

EPS pioneered the application of geothermal heat pumps in large-scale projects and has implemented some of the most complex and challenging systems ever installed. They include designing and building the world's largest closed-loop geothermal well-field at Richard Stockton College and participation in the Fort Polk geothermal project which, in terms of number of heat pumps installed, is the largest geothermal project undertaken to date.

Based on our track record of satisfied customers and highly qualified staff, EPS was rated number one among the five awardees of the Geothermal Heat Pump Super ESPC. To further strengthen our capabilities, we have teamed with one of the geothermal industry's leading engineering and design firms: Alderson Engineering. Alderson Engineering is one of the foremost experts in designing geothermal heating and cooling systems. EPS has been working with Alderson since 1986 and has successfully completed over 10,000 tons of geothermal projects.

To ensure successful project implementation EPS functions as a design/build contractor and operator, utilizing its proven site managers to supervise the design, installation and operation of the project. Our project management approach includes on-site project managers that are certified by the International Ground Source Heat Pump Association (IGSHPA) in order to ensure that proper installation methods and procedures are employed

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to deliver the project on time and within budget. EPS stands ready to work with new federal customers on a partnership basis to help them reduce energy costs, avoid capital appropriations and improve comfort levels at our nation's federal facilities.

## Federal Project References

<i>Project Name</i>	<i>Location</i>	<i>Date</i>
<b>Willow Grove Naval Air Station</b>	<b>Willow Grove, PA</b>	<b>2000</b>
<i>Project Cost</i>	<i>ECM's</i>	<i>Savings Projected</i>
<b>\$1.9 million</b>	<b>DDC Energy Mgt. System &amp; Energy Efficient Lighting</b>	<b>\$315,000 / yr</b>
<i>Customer Contact</i>	<i>Address</i>	<i>Telephone</i>
James Edmond, Energy Program Manager	US Navy/Naval Air Station Bldg. 78 Env. Dept. Rt 611 Willow Grove, PA 19090	215-443-6939
<i>Project Name</i>	<i>Location</i>	<i>Date</i>
<b>Patuxent River Naval Air Station</b>	<b>Lexington, MD</b>	<b>2001</b>
<i>Project Cost</i>	<i>ECM's</i>	<i>Savings Achieved</i>
<b>\$5 million</b>	<b>GSHP's &amp; Lighting</b>	<b>\$330,000/yr</b>
<i>Customer Contact</i>	<i>Address</i>	<i>Telephone</i>
Mel Greene, Energy Awareness Manager	Public Works Department 22445 Peary Road Patuxent River, MD 20670	301-757-4922

To receive additional information about EPS and more project references please contact:

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